

26 April 2010

### **Private Clients Team gains new Director**

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Standard Bank has promoted Sue Collins to the role of Director as part of the growth strategy for its Private Clients division.

Adam Hunt, Head of High Net Worth Clients at Standard Bank said: “Sue is a key member of this growing area and I am delighted to announce her promotion. She has strong leadership qualities, a wealth of experience and has made a significant contribution to the development of the business and I look forward to continuing to work with her as we expand the depth and breadth of our business.”

Referring to the Bank’s focus on bolstering its private clients division he said: “We are currently recruiting more senior relationship managers to look after our growing portfolio of clients in Africa, the Middle East and Latin America. We remain committed to developing the skills and careers of each existing staff member as we recognise that our success is dependent on the dedication and professionalism of our staff.”

The Private Clients team focuses on international high net worth individuals in Africa, Middle East and Latin America, which are all core markets for the Standard Bank Group. The Bank works with its local private banking businesses to offer clients a total wealth solution that includes discretionary investments, fiduciary services, banking and investment advisory.

Ms Collins, who will be based in Jersey, joined Standard Bank in 2004 and brought with her significant experience in financial services both in Jersey and New Zealand.

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For more information, and to arrange interviews, please call Pauline Ramskill on 01534 715414, or email [pauline@directinput.je](mailto:pauline@directinput.je)

**NOTES TO EDITOR****Standard Bank**

Standard Bank is a leading African banking group focused on emerging markets globally. It has been a mainstay of South Africa's financial system for over 145 years, and now spans 17 countries across the African continent. Its international expansion has taken it to 16 countries outside Africa including Brazil, Russia and China. The bank's headquarters are in Johannesburg and it is listed on the Johannesburg Stock Exchange.

The Standard Bank Offshore Group has offices in Jersey, Isle of Man and Mauritius and provides a range of services for private and corporate clients including banking, wealth management, trust and company administration, asset management, investment services and fund administration.

**Key facts and figures**

- Standard Bank Group assets of approximately US\$182 billion (December 2009)
- Market Capitalisation of approximately US\$21.2 billion (December 2009)
- Present in 33 countries around the world
- Employs more than 50,000 people world-wide (including Liberty)

For further information [www.standardbank.com/wealth](http://www.standardbank.com/wealth)